

The Largest Independent Gathering
of the Microsoft User Ecosystem



Best Practices Implementing Manufacturing in Business Central



- Rob Jolliffe, President of Sabre Limited

Decrease Complexities,
Deliver Results.

Warning: This is not a demonstration

| Agenda

- Manufacturing is Different
- Modes of Manufacturing
- Best Practices for each Mode
- Examples of Mfg. Fails
- Business Central Specifics

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Decrease Complexities,
Deliver Results.

Manufacturing is Different



For Users, By Users

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Microsoft has defined 18 Industry Verticals
(taken from their Industry Clouds)



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Here we are

But manufacturing is itself made up of “sub
verticals”



Each Manufacturing Company therefore
needs to be classified by “how they
manufacture”

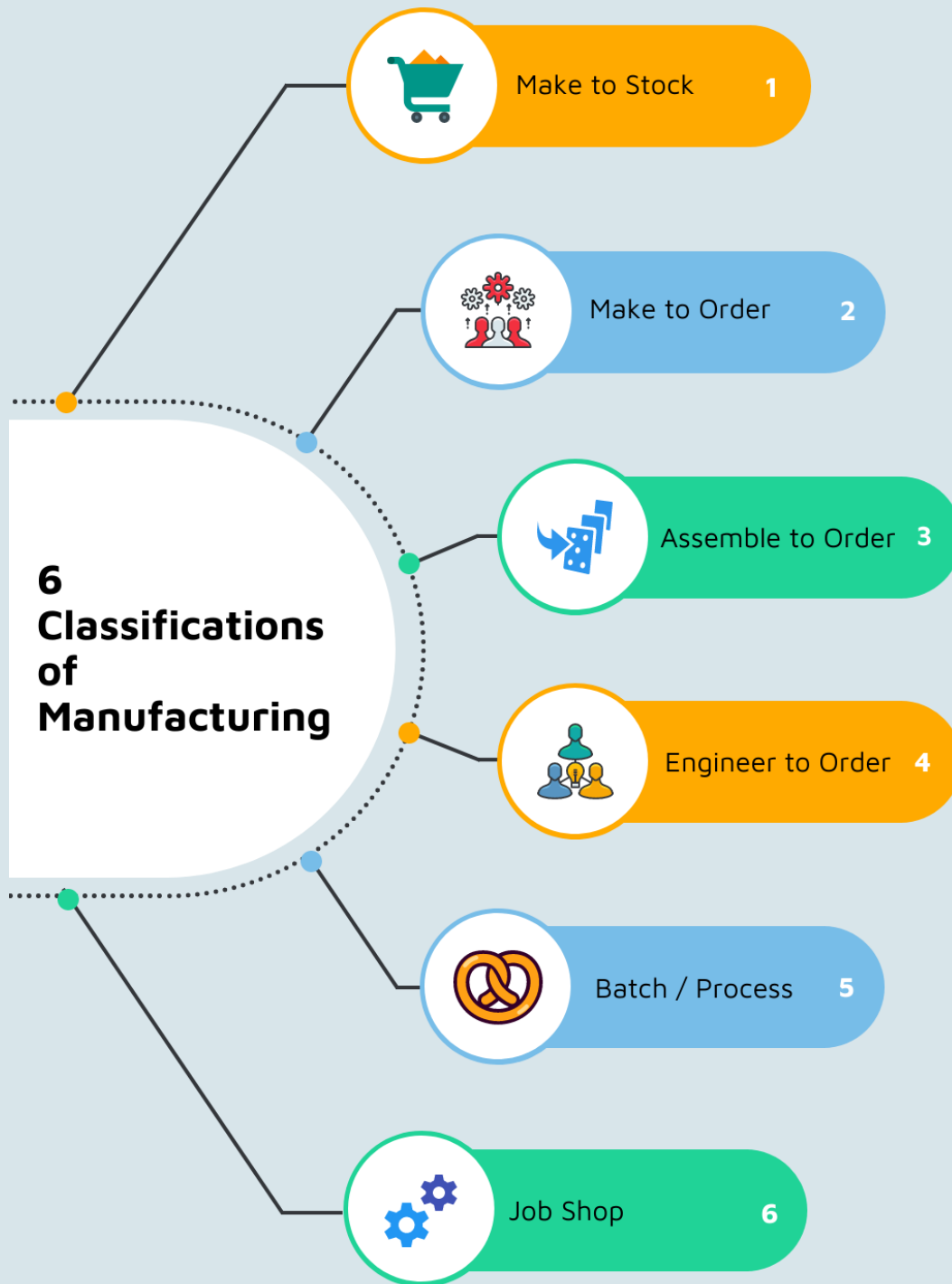
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Deliver Results.

Modes of Manufacturing



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I define them somewhat differently

Rob's Modes of Manufacturing

- Job Shop
- Repetitive Job Shop
- Make to Order
- Make to Stock
- Configure to Order
- Process Manufacturing
- Engineer to Order
- Mixed Mode

**Thank you for
attending!**



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